

REQUEST FOR CITY COUNCIL CONSIDERATION

Meeting Date: August 20, 2007

Agenda Item: 4 (B)	Prepared By: Rony Joel, Public Works Director Date: August 8, 2007
Agenda Section: Business - Discussion	
Subject: Award of Contract for Sodium Hypochlorite	Department: Utilities

BACKGROUND:

City Council is asked to award a contract for Sodium Hypochlorite used for water treatment.

The current contract with Odyssey Manufacturing Company for the supply of Sodium Hypochlorite (NaOCl) is to expire at the end of September.

Odyssey Manufacturing has been supplying this chemical to the Utility department since before the City purchased it. The staff of the Utility department has been extremely satisfied with the quality of the product, the delivery performance, both in terms of timeliness and in terms of safety. Odyssey also supports our usage of this product by providing technical assistance in the form of maintenance of all the sodium hypochlorite tanks, containments, associated piping and minor repairs to the chemical feed equipment.

The current contract was initiated in 2004 and was obtained through competitive bidding. We are currently paying \$ 0.75 per gallon, which is competitive to the price other municipalities are paying. The last bid in the marketplace (Florida) was for Hillsborough County, which Odyssey won, at a price of \$.735. Note that the Hillsborough plants are located within 30 minutes of Odyssey's plant. The difference between the Hillsborough price and ours is reflective of the cost of transportation.

Odyssey has offered to allow the City to piggy-back on a competitively obtained contract by the City of Mulberry at the same rate that we are currently paying.

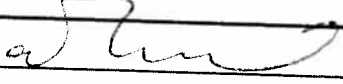

The value of this contract in 2008 may be as high as \$ 425,000. There is no set amount to be purchased. Product is delivered only as required.

Staff has reviewed this offer and recommends that Odyssey Manufacturing be awarded a contract for the supply of bulk Sodium Hypochlorite at a price of \$ 0.75 per gallon, delivered.

Funds are budgeted annually in the utility accounts for water treatment chemicals.

RECOMMENDED ACTION:

Award of Contract to provide Sodium Hypochlorite to the City at a delivered price of \$0.75 per gallon and authorize the City Manager to enter into the contract.

Reviewed by Department Director		Reviewed by City Manager	
Council Action:	Motion by:	Second by:	